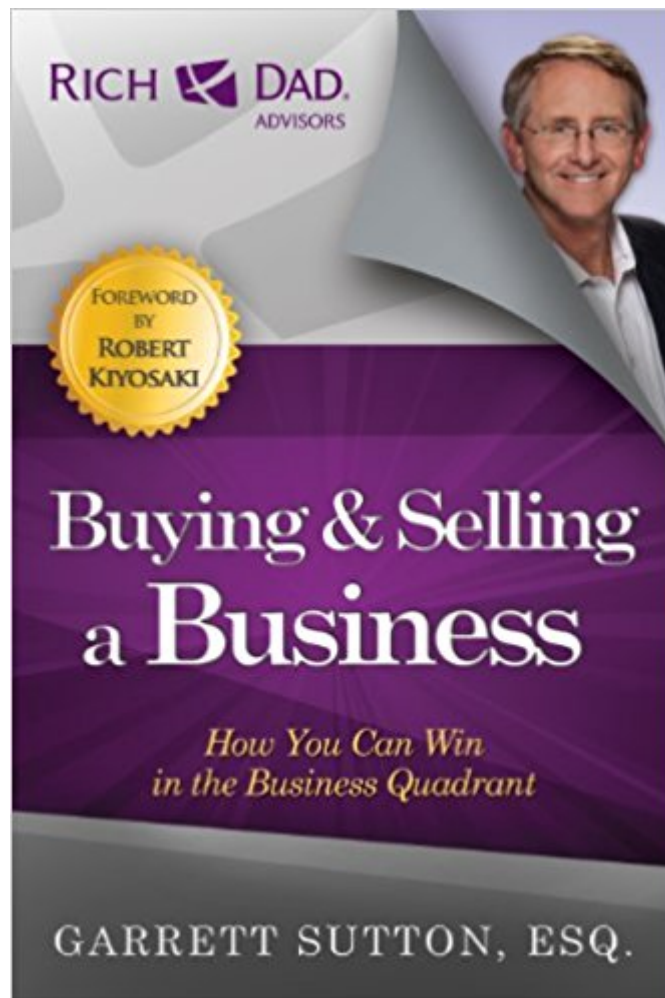




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Buying And Selling A Business: How You Can Win In The Business Quadrant



Synopsis

Buying and Selling a Business reveals key strategies used to sell and acquire business investments. Garrett Sutton, Esq. is a best selling author of numerous law for the layman books, and he guides the reader clearly through all of the obstacles to be faced before completing a winning transaction. "Buying and Selling a Business" uses real life stories to illustrate how to prepare your business for sale, analyze acquisition candidates and assemble the right team of experts. The book also clearly identifies how to understand the tax issues of a business sale, how to use confidentiality agreements to your benefit and how to negotiate your way to a positive result. Robert Kiyosaki, the best selling author of Rich Dad/Poor Dad has this to say about Buying and Selling a Business, "Garrett Sutton's information is priceless for anyone who wants to increase his or her knowledge of the often secret world of the rich, what the rich invest in, and some of the reasons why the rich get richer." Buying and Selling a Business is a timely business book for our times.

Book Information

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Customer Reviews

Garrett Sutton is an attorney, best selling author and one of Robert Kiyosaki's Rich Dad Advisors. A clear and engaging writer, Garrett demystifies legal topics and presents them in a very understandable and accessible manner. Garrett has over thirty years experience in assisting individuals and businesses to limit their liability, protect their assets, implement advantageous corporate structures and advance their financial goals. Garrett is the author of "Start Your Own Corporation," "Writing Winning Business Plans," and "Buying and Selling a Business."

and "The ABC's of Getting Out of Debt" among other titles. Garrett is the owner and operator of CorporateDirect.com, which since 1988, has provided affordable asset protection and corporate formation services, as well as resources for entrepreneurs and real estate investors. Robert Kiyosaki, the best selling author of Rich Dad, Poor Dad calls Garrett and Corporate Direct "the premiere source for asset protection strategies." Garrett attended Colorado College and the University of California at Berkeley, where he received a B.S. in Business Administration in 1975. He graduated with a J.D. in 1978 from Hastings Law, the University of California's law school in San Francisco. He has appeared in the Wall Street Journal, the New York Times, and other publications. Garrett enjoys speaking on asset protection strategies and is a frequent lecturer for business groups and the Rich Dad's Advisors educational series. Garrett serves on the boards of the American Baseball Foundation, located in Birmingham, Alabama, and the Reno-Nevada based Sierra Kids Foundation. For more information on Garrett Sutton, please visit his Web sites at www.sutlaw.com, www.corporatedirect.com, and www.successdna.com.

Good book.

Read anything and everything Garrett Sutton writes! He truly is the "Go-To Guy" for business, real estate, and asset protection. Set yourself up for success right from the start.

Great content that covers almost everything you need to know before buying an existing business or selling the one that you own.

While the subject is daunting this book very clearly laid out the concepts and the strategies. The case studies are well written and lead to a greater understanding of what is involved. All in all a very helpful book

Interesting book on how to buy and sell a business. The author was very informative and knowledgeable.

Worthwhile with useful tidbits. I would recommend it to someone thinking of selling. Good luck in your new endeavor. Fini

Buying a business can be very complicated. This book clearly lays out how to do it the right way.

Very helpfull if taken seriously

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